

## 2021 Congregational Meeting

Sunday, January 31, 2021

## Agenda

- Establish Quorum (113) and Call to Order
- Opening Prayer
- 2021 Budget Presentation
- Motion to Approve 2021 Budget
- Discussion
- Vote on 2021 Budget
- Conclusion / Closing Prayer





## **2021 Budget Presentation**

- Our Vision, Mission, and Core Values
- Our Blessings
- Looking Back
- Looking Ahead
- Proposed 2021 Budget





## "The perfect church for imperfect people"



## **Our Vision and Mission**

#### **Vision**

To be a living expression of Jesus Christ in the world

#### **Mission**

To be a faith community that Welcomes All, Equips All, and Sends All

- ✓ A Welcoming Church: extending the love of Jesus through hospitality and service
- ✓ An Equipping Church: partnering with individuals and families to build and model faith
- ✓ A Sending Church: going into the world to be the hands and feet of Jesus





### **Our Core Values**

Our Core Values are expressed in 5 unique ways

- ✓ Sing: we engage in dynamic worship that inspires us
  to Christ-centered living
- ✓ **Serve:** we live each day committed to serve the least, the last, and the lost
- ✓ Study: Scripture informs how we live in a changing world
- ✓ Share: we use our time, talent, and possessions to honor God
- ✓ Shepherd: we extend care and hospitality





# Our Blessings People

Special thanks to our Council members for their leadership through a challenging year!

#### **Congregation**

- 1,496 Total Members\*\*
- 600 Member family units
- 444 Member family units that gave in 2020 (74% of total), not including loose offering
- Welcomed 17 new members in 2020!
- \*\* Includes college students and those that have moved but not requested transfer

Does not include prospects / visitors

Note that after no attendance or giving for 24 months = drop from roll

#### Council

• Landon Howell President

• Rochelle Lamport Vice President

• Rick Carlson Sec / Treasurer

Sherrie Vogel Member

Amy Schemidt Member

Raj Ponniah Member

Janine Phillips Member

Greg Jones

Emmanuel Jackson

Ariel Williams

Member

Lead Pastor

Assoc. Pastor



# Our Blessings Ministries (over 30)

Information from <u>www.livingwordkaty.org/about-us/ministries</u> **Visit our website for more information** 

The ministries listed on this slide are pre-pandemic ministries, many of which have continued throughout the year.

	<u>Ministry</u>	<u>Leader</u>		<u>Ministry</u>	<u>Leader</u>
•	LWR Baby Care Kits	Nancy Tuttle	•	The Learning Center	Emmy Khan
•	Bereavement	Ephraim Danforth	•	Living Legacy Endowment	Jerry Haus
•	Can Care	Donna Hirst	•	Music & Arts	Barry Sames
•	Care Teams	Pastor Emmanuel			Chelsea Lerner
•	Confirmation Guides		•	New Member Welcome	Ephraim Danforth
•	Coupons for Military	Daryl Lombard	•	Piecemakers (LWR & Krause Quilts)	Dee Hodgdon
	Families Overseas	<b>y</b>	•	Prayer Chain	Carol Schaudt
•	Discipleship	Pastor Ariel, Mark D.	•	Prayer Shawl	Diann House
•	Emergency Response Team	Mick Will	•	Property	John Hopkins
•	The Gathering	Mary Lou Volan	•	LWR School Kits	Nancy Tuttle
•	Greeting Cards	John Hopkins	•	Stephen Ministry	Sue Carlson
	LIVING WOPD		•	Stewardship for All Seasons	Jerry Haus
1	LUTHERAN CHURCH		•	Support the Troops	John Hopkins

#### 2020 Challenges = Over 40 New Ways of Making Connections!

The following ministries have been revamped or created from scratch – and all virtual!

Virtual Worship

Discipleship Themes

Sunday School at Home

Confirmation

High School Youth Group

Young Adult Group

Trivia Night

Story, Song, Snacks

Coffee with Pastors



CONFIRMATION

Learning Event

6:00pm on ZOOM



#### **2020 Challenges = Over 40 New Ways of Making Connections!**

The following ministries have been revamped or created from scratch – and all virtual!

- Faith & Fitness
- Pen Pal Ministry
- Happy to Be Together Hour
- Communal Art Projects
- Ministry Kits (seasonal)
- Virtual Splash Sunday
- Virtual Day Camp
- Story Time
- Summer Reading Challenge





**2020** Challenges = Over 40 New Ways of Making Connections! (continued)

Musical Moments with Barry

 Songs Heard 'Round the World (virtual Cantata)

- Jewels Choir
- Grace Notes
- Guitar Lessons
- High School Drama Club
- Elementary & Middle School Drama Club
- Diamonds Praise Team





#### **2020** Challenges = Over 40 New Ways of Making Connections! (continued)

- Drive Thru Blessing
- Pet Blessing
- Fantasy Football
- Daily Prayers + Expanded Social Media Ministry
- Taste & See Blog & Live Cooking
- Advent Text Devotions
- Advent Food for Thought Questions
- Advent Virtual Dinner Church
- Winter Solstice Sing

- Adult Faith Formation
  - ➤ Bible Study
  - ➤ Book Study
  - > Visio Divina
- Service Projects
  - Lunches of Love Bags
  - Greeting Cards for Hospital Workers
  - Placemats for Kairos Prison Ministries

- Call to Action / Love your Neighbor Campaigns
  - Mask Drive
  - Sanitizer Drive
  - Coat Drive
- FAITH 5
- Stewardship for All Seasons



## Our Blessings Milestones Ministries

- Birth
- Baptism
- Bible
- Communion Instruction

- Confirmation
- Driver's License
- Graduation
- New Member
- Human Dignity





## Our Blessings Our Ministries

#### We have a lot going on, but God is calling us to do more!

What is your passion? Join in the fun and fulfillment!
 You are invited to share your gifts of time and talents in ministry

What other ministry opportunities / ideas do you have?

Please call these folks with your ministry ideas:

Pastor Emmanuel	(281) 392-2300 x-102
Pastor Ariel	(281) 392-2300 x-103
Ephraim Danforth	(281) 392-2300 x-107
Barry Sames	(281) 392-2300 x-106
Mark Dellagiacoma	(281) 392-2300 x-110



### **Our Blessings**





#### 2020 Highlights!

- ✓ Currently reaching 100 children (Infant Pre-K) and their families
- ✓ Re-accredited by the National Accreditation Commission
- ✓ Closed April and May due to pandemic
- ✓ Hosted first ever outdoor Pre-K Graduation (May 22)
  - 33 Pre-K children graduated in Class of 2020 (including 9 with TLC since infancy!)
- ✓ Supervised Katy Virtual Academy for 2020-2021 school year



### **Our Blessings**



#### 2020 Highlights!

- ✓ TLC Annual Food Drive (November)
  - our families donated 455 pounds of food to Katy Christian Ministries
- ✓ Gave generously during a challenging year

TOTAL	\$45.845
Living Word Gift	16,500
Staff discounts	2,138
Scholarships	10,380
LW member discounts	4,000
Family discounts	\$12,827





#### Information from <u>www.livingwordkaty.org/about-us/ministry-partners</u> Visit our website for more information

# Our Blessings Ministry Partners (23)

- Evangelical Lutheran Church in America (ELCA)
- Texas Louisiana Gulf Coast Synod
- Acts of Wisdom
- Bright Stars of Bethlehem
- Christ Clinic Katy
- Emmaus Road Ministry
- Evangelical Lutheran Church of the Central African Republic (C.A.R.)
- Interfaith Care Partners
- Katy Cares
- Katy Christian Ministries
- Kindred Dinner Church

- Krause Children's Residential Treatment Center
- Krist Samaritan Center
- Literacy Council of Ft. Bend County
- Lutheran School of Theology at Chicago
- Lutheran Seminary Program in the Southwest
- Lutherhill Ministries
- Missionary Support / Rural Pastor
- Sanctuary Campus Ministry (Houston Area Campus Ministries)
- The King's Embrace
- The Lutheran Church in Peru (La Luz Divina)
- Upbring (Lutheran Social Services of the Southwest
- Zoe Helps



# Our Blessings Staff

God once again provided The Right People at the Right Time! Hallelujah!



# Our Blessings Staff (LW)

#### Full Time (9)

Emmanuel Jackson Lead

Ariel Otterstad

Ephraim Danforth

Barry Sames

Michael McDonnell

Mark Dellagiacoma

Rafael Suarez

Julia Wiseman

Gali Rivera



Associate Pastor (Discipleship)

Dir. of Missional Living

Dir. of Music & Worship Arts

Dir. of Operations

Children's Ministry Coordinator

**Technical Arts Coordinator** 

Coord. of Financial Operations

Office Administrator





















# Our Blessings Staff (LW)

#### Part Time (6)

• Ute Gustafson Dir. of Media Communications (20 hrs/wk)

John Hopkins Director of Maintenance (28 hrs/wk)

Chelsea Lerner Asst. to Director of Worship (15 hrs/wk)

Serena Landen Payroll & Benefits Admin. (10 hrs/wk)

Marlon Simon Worship Arts Technician (10 hrs/wk)

Isabella Schemidt Script Operator (5 hrs/wk)

#### Contract (2)

College Nannies & Tutors\* Nursery (5 hrs/wk)

Deputy Acosta Security (5 hrs/wk)











<sup>\*</sup> With background checks

# Our Blessings Staff (TLC)



#### **The Learning Center (30)**

Emmy Khan Director

Rita Garcia Assistant Director

Nate Sanders Administrative Assistant

#### <u>Plus</u>

• 25 Teachers (FT)

• 1 Chef (FT)

1 Substitute Teacher (PT)



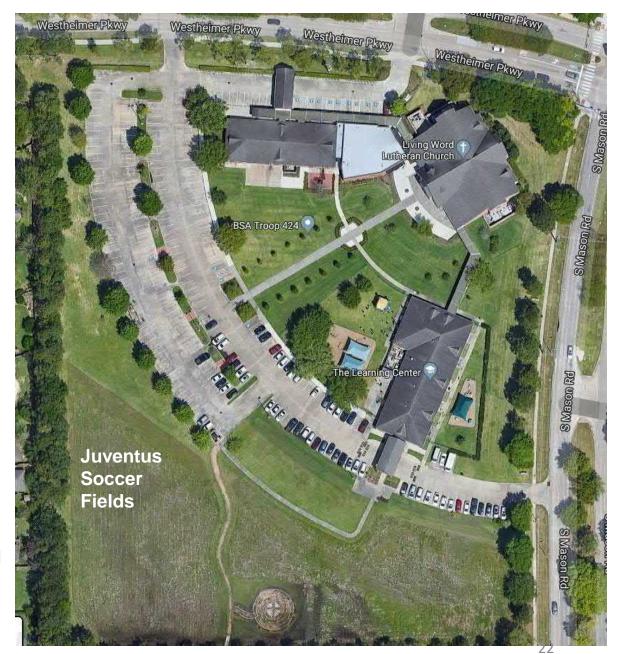


## Our Blessings Facilities

#### **Main Campus**

- 10+ Acres
- Worship Facility (11,000 SF)
- Education Facility (11,000 SF)
- Office / Meeting Facility (11,000 SF)
- 15 HC Parking Spaces
- 210 Parking Spaces
- In 2020 we:
  - ✓ Replaced the roof on all three buildings
  - ✓ Repaired major water pipe leaks
  - ✓ Replaced the HVAC in the Education Building





# Our Blessings Facilities

#### **Fulshear Site** (to be developed)

- 4.75 Acres
- Adjacent to future Primrose Park with:
  - ✓ Pond
  - ✓ Ball Fields
  - ✓ Basketball Courts
  - ✓ Playgrounds
  - ✓ Walking Trails
  - ✓ Amphitheater





# Looking Back - 2020 Worship Attendance

#### We Connected More Than Ever!

#### June – December (without Christmas)

- ❖ Average Weekly Attendance = 808 \*\* (versus mid-500's for previous 5-years)
- Christmas Eve Services = 2,123 \*\*
  (versus approx. 1,400 for previous 5-years)

\*\* Figures for 2020 include Facebook, Vimeo, You Tube, In-person, and in-person streaming



# **Generosity**

### We Did It Together – With God's Help!

- Regular Giving
- ✓ Several One-time Gifts
- ✓ Special Giving
- ✓ Cares Act Small Business Assistance (PPP)



## Looking Back - 2020 Giving By Age Group

	2019								2020							
Age		# milies	Amo	unt Given	_	Given Per nily Unit	Percent Givers	Percent of Giving	# Families	Ar	mount Given		. Given Per amily Unit	Percent Givers	Percent of Giving	
0 to 20		3	\$	770	\$	257	0.82%	0.07%	2	\$	390	\$	195	0.66%	0.03%	
20 to 30		4	\$	8,885	\$	2,221	1.10%	0.78%	4	\$	10,450	\$	2,613	1.32%	0.77%	
30 to 40		29	\$	20,035	\$	691	7.95%	1.75%	28	\$	14,737	\$	526	9.21%	1.09%	
40 to 50		84	\$	149,892	\$	1,784	23.01%	13.09%	59	\$	123,074	\$	2,086	19.41%	9.07%	_
50 to 60		79	\$	271,925	\$	3,442	21.64%	23.75%	62	\$	504,511	\$	8,137	20.39%	37.16%	Over 72% of gi
60 to 70		91	\$	452,910	\$	4,977	24.93%	39.56%	79	\$	482,858	\$	6,112	25.99%	35.57%	in 2020!
70 to 80	,	50	\$	145,626	\$	2,913	13.70%	12.72%	40	\$	121,291	\$	3,032	13.16%	8.93%	
80 to 110		25	\$	94,866	\$	3,795	6.85%	8.29%	30	\$	100,255.00	\$	3,342	9.87%	7.38%	
Total	3	365	\$ 1	1,144,908	\$	3,137	100%	100%	304	\$	1,357,567	\$	4,466	100%	100%	

2020 was a unique year and God continued to bless us!



We are investing in our younger generations!

# Looking Back - 2020 Balance Sheet (LW + TLC as of December 31, 2020)

#### **ASSETS**

#### **Current Assets**

Land (3700 South Mason)  Building & Improvements  Land (Fulshear)  Accumulated Depreciation  Total Fixed Assets	\$ \$ \$ \$	8,235,677.57 255,000.00 1,452,603.70 <b>10,301,234.49</b>
Building & Improvements  Land (Fulshear)	\$	8,235,677.57 255,000.00
Building & Improvements	\$	8,235,677.57
,		•
Land (3700 South Mason)	Ф	337,333.22
	Φ	357,953.22
Fixed Assets		
<b>Total Current Assets</b>	\$	938,683.26
Bill.com Money Out Clearing	\$	24,856.23
LW Reserve Accounts (2)	\$	189,371.61
TLC Reserve Account	\$	74,607.76
ELCA Endowment Pooled Trust	\$	121,017.58
Payroll Account	\$	68,680.20
TLC Checking Account	\$	105,016.28
		•
LW Checking Account (1)	\$	355,133.60

\$11,239,917.75

## TOTAL ASSETS LIVING WORD LUTHERAN CHURCH

#### LIABILITIES & EQUITY

Current Liabilities	
Accounts Payable	\$ 78,932.79
Credit Cards	\$ 21,053.82
<b>Total Current Liabilities</b>	\$ 99,986.61
Long Term Liabilities	
Mortgage Payments - Principle	\$ 3,650,617.33
Total Long Term Liabilities	\$ 3,650,617.33
TOTAL LIABILITIES	\$ 3,750,603.94
Equity	
Temp. Restricted Assets	\$ 134,073.46
Opening Balance Equity	\$ 229,148.47
Perm. Restricted Net Assets (3)	\$ 121,017.58
Unrestricted Net Assets	\$ 6,770,896.69
Net Income	\$ 234,177.61
TOTAL EQUITY	\$ 7,489,313.81
TOTAL LIABILITIES & EQUITY	\$ 11,239,917.75

- (1) Incl. Council Reserve (\$200K) + Growth Reserve (\$46.1K)
- (2) Incl. Capital Reserve (\$171.7K) + Operating Reserve (\$15.4K)
- (3) Living Legacy + Education Endowments

# Looking Back (2020) + Ahead (2021) Stewardship for All Seasons

Creating a culture of generosity with people discovering the joy of giving and asking

#### 2020 Results

- Taught team basic principles & methodologies to build congregation's stewardship program
- Developed <u>"Making Connections"</u> theme, messaging, & materials. Follow-up ongoing.
- "Making Connections" goal 200 statements of intent + on-line giving units. 150+ so far.
- Pledged to Date: \$734,310
- Special Appeal (for Education Building HVAC) raised \$158,800

#### **2021 Plan**

- Annual Development Plan
- Gratitude Communications Plan
- Develop Windfall/Deferred Giving Plan
- Time and Talent Program
- Stewardship Team Development
- Special Appeal (goal = 3% to 4% of annual operating budget) (\$50K to \$75K)
- Annual Fund (goal = 5% to 7% growth in total giving) (\$85K to \$120K)



# Looking Back (2020) + Ahead (2021) Stewardship for All Seasons

• If you have submitted your Statement of Intent or are regularly giving on-line, thank you!

## MAKING CONNECTIONS

A LIVING EXPRESSION OF CHRIST IN OUR WORLD

Each of you should use whatever gift you have received to serve others, as faithful stewards of God's grace in its various forms.

1 PETER 4:10

#### Contribution Statements for 2020 are available online at:

https://livingwordkaty.shelbynextchms.com/

#### <u>We're transitioning from Vanco E-giving</u> <u>to ShelbyGIVING!</u>

If you are giving through Vanco please contact Julia Wiseman

(<u>juliawiseman@livingwordkaty.org</u>) for more information and/or assistance.

# Looking Ahead - 2021 Making Connections

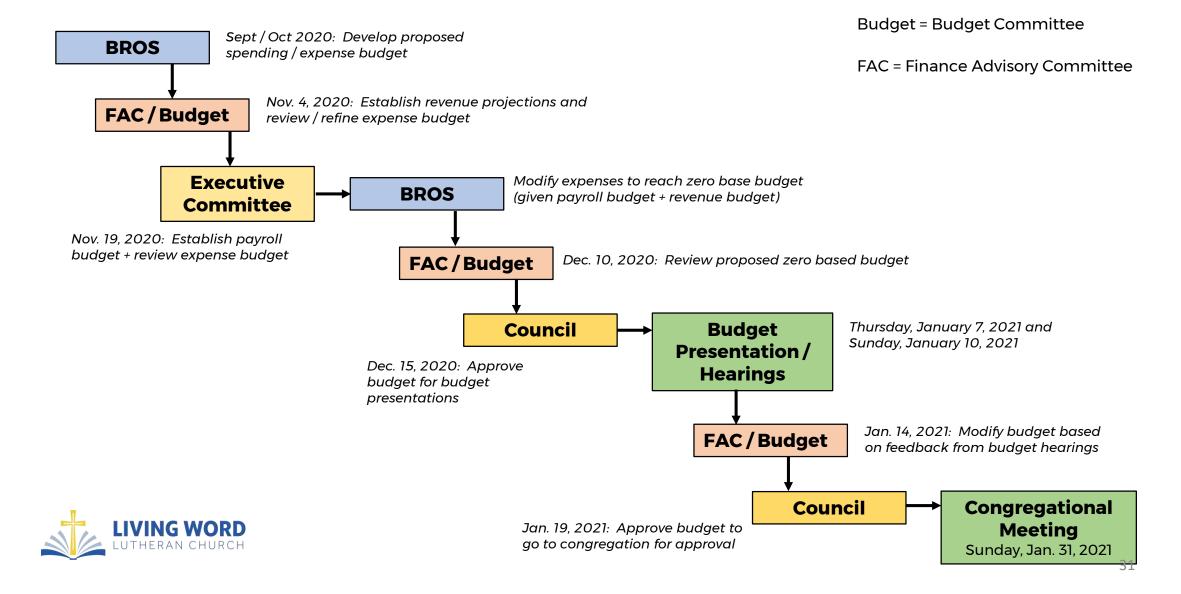


#### **Focus on 4 Distinct Areas**

- Divine / Human Connection
- Local Connection
- Regional Connection
- Global Connection



### **2021 Budget Process**



BROs = Budget Responsible Owners

(pastors and key staff)

### 2021 Budget – Budget Team

(same as last year, but with new DOO)

- ✓ Pastor Emmanuel
- ✓ Pastor Ariel
- ✓ Budget Responsible Owners (BROs)
- ✓ Executive Committee
- ✓ Council
- ✓ Finance Advisory Committee
- ✓ Emmy Khan (TLC)

#### **Budget Committee**

- ✓ Rick Carlson
- ✓ Art Hodgdon
- ✓ Michael McDonnell (Co-Chair)
- ✓ Mark Probst (Co-Chair)
- ✓ Julia Wiseman



# 2021 Budget Budget Responsible Owners (BROs)

Income

Art Hodgdon,

Pastor Emmanuel

**World Wide Work** 

Pastor Emmanuel

**Outreach** 

Ephraim Danforth

Worship

Ephraim Danforth

**Music & Arts** 

Barry Sames

Stewardship

Ephraim Danforth

**Getting Connected** 

Ephraim Danforth

**Discipleship** 

**Property** 

**Administration** 

**Building / Loan** 

**Payroll** 

Care

Nursery

**Blooming Ministry** 

Pastor Ariel

Michael McDonnell

Michael McDonnell

Michael McDonnell

Executive Committee

Ephraim Danforth

Ephraim Danforth

Ephraim Danforth



Key staff and the Executive Committee are responsible for managing all budget items

## 2021 Proposed Budget Key Assumptions

#### **General**

- Focus on Ministry and fulfilling God's call to us
- 2021 budget is for February 2021 through January 2022
- Balanced (Zero Base) Budget
- TLC Budget approved by TLC Board
- Input from BRO's, Council, FAC, Budget Committee, Congregation
- Looked at 2020 history & trends

- Looked at Statements of Intent for 2021
- Budget revised to incorporate feedback from Council and Budget Information Meetings
- Took impact of pandemic into consideration (combination of in-person and virtual worship)
- Council (with feedback from FAC) will have to closely monitor income and expenses throughout 2021.



## 2021 Proposed Budget Key Assumptions

#### Income

- Building Use will generate \$12,000
- TLC will contribute at least \$49,500 (starting their gift in August)
- Includes \$260,456 from reserves or special appeal
- No additional PPP loan in 2021

Note that Juventus (soccer) will contribute \$40,000, all of which is earmarked for our new Fulshear ministry and does not show in the 2021 budget

W	
	LIVING WORD LUTHERAN CHURCH

			,
1	Income (unrestricted)		
2	Member Giving	\$1,585,694	\$1,519,078
3	Non-Member Giving	Incl.	\$ 57,297
4	Loose Offerings	Incl.	\$ 5,363
5	Building Use	\$ 7,000	\$ 1,033
6	The Learning Center Gift	\$ 99,000	\$ 16,500
7	Transfer from Reserves	\$ -	
8	TOTAL INCOME (unrestricted)	\$1,691,694	\$1,599,272

2020 Actual -

Jan. 2021 Proj.

2020 Budget

Benevolence Donations (40102 on P&L)	\$	6,327
Other Income (41150 on P&L)	\$	265,783
Released from Restriction (41290.1 from P&L)	\$	93,026
Interest (UR-D Reserve Accts) (44100 on P&L)	\$	2,386
TOTAL INCOME	\$1	,966,792

2021 Proposed	Remarks
---------------	---------

\$1,379,000	Based on Art's analysis
Incl.	
Incl.	
\$ 12,000	Reflects 2019 actuals
\$ 49,500	Assume monthly gift starts in August
\$ 260,456	
\$1,700,956	\$9,262 increase (0.55%)

These donations for specific ministry partners and paid out via Benevolence -Other (51001.1).
PPP Loan Forgiveness + Insurance adjustment + misc. other
Moved from Temporarily Resticted Funds
Interest earned on MIF account

## 2021 Proposed Budget Key Assumptions

#### Reserves (as of December 31, 2020)

Council Reserve	\$200,000
(note that \$60K was transferred for operations in January 2021)	
Operating Cash Reserve	15,373
Living Word Growth Reserve (from Juventus)	46,139
Capital Reserve	171,686
TOTAL	\$433,198

Would like to avoid using reserves, particularly growth and capital

Anticipate needing to replace Worship Building HVAC in 2021/2022 (approximately \$150,000), however, Special Appeal in 2020 set stage for similar appeal in 2021 if necessary.

Note that Juventus (soccer) will contribute \$40,000, all of which is earmarked for our new Fulshear ministry but could be redirected by Council to cover operating expenses if necessary.



### 2021 Proposed Budget Income Risks

- Another shut-down due to pandemic
- More layoffs in the oil and gas industry impacting member giving
- TLC having to shut-down again due to pandemic
- TLC not able to give at least \$49,500 gift to LW
  - > TLC is currently breaking even without giving the gift
  - > Note that the 2021 TLC budget includes their normal annual \$99,000 gift
- Building not being available for use by outside groups until later in the year
- \$260K from reserves not available
- Vibrant Stewardship for All Seasons program not continued



### 2021 Proposed Budget Key Assumptions

#### **Expenses**

- World Wide Work (WWW) budget to be at least 10% of income
- 20-year fixed rate (4.35%) mortgage with Thrivent Financial
- Renegotiated contracts for interior cleaning and grounds maintenance

- Negotiated rate for electricity and gas
- Property and Administration based on reality
- Security (Sheriff) at each in-person worship service
- Staffing (FT and PT) similar to current
- Stewardship for All Seasons to continue in 2021



## Proposed 2021 Budget

Property + Building / Loan + Payroll & Benefits = 74.79%

Admin = 8.85%

WWW = 9.08%

Other Ministry = 7.28%

TLC 2021 Budget (separate) = \$1,232,091

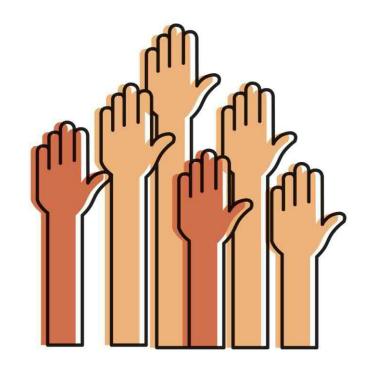


		BRO	2020 Budget	2020 Actual + Jan. 2021 Proj.	2021 Budget Proposed	% of Budget
1	Income	Art	\$ 1,691,694	\$ 1,966,792	\$ 1,700,956	100%
2	Expenses					
3	World Wide Work	Pastor Emmanuel	\$ 169,100	\$ 166,475	\$ 154,392	9.08%
4	Outreach	Ephraim	\$ 3,000	\$ 1,115	\$ 2,600	0.15%
5	Worship	Ephraim	\$ 20,220	\$ 8,167	\$ 23,050	1.36%
6	Music & Arts	Barry	\$ 32,400	\$ 24,897	\$ 26,050	1.53%
7	Stewardship	Ephraim	\$ 1,500	\$ 11,362	\$ 13,125	0.77%
8	Getting Connected	Ephraim	\$ 6,500	\$ 1,950	\$ 6,500	0.38%
9	Discipleship	Pastor Ariel	\$ 48,590	\$ 8,686	\$ 42,490	2.50%
10	Property	Michael	\$ 164,617	\$ 353,655	\$ 179,500	10.55%
11	Administration	Michael	\$ 119,808	\$ 129,847	\$ 150,478	8.85%
12	Building / Loan	Michael	\$ 283,751	\$ 260,829	\$ 283,320	16.66%
13	Payroll & Benefits	Exec	\$ 827,812	\$ 785,712	\$ 809,401	47.59%
14	Care	Ephraim	\$ 2,996	\$ 1,627	\$ 3,500	0.21%
15	Nursery	Ephraim	\$ 8,000	\$ 831	\$ 4,550	0.27%
16	Blooming Ministry	Ephraim	\$ 3,400	\$ 1,727	\$ 2,000	0.12%
17	Total Expenses		\$ 1,691,694	\$ 1,756,879	\$ 1,700,956	100%
18		Net Income	\$ 0	\$ 209,913	\$ -	39

### Motion

Move to approve the 2021 budget as presented, with the understanding that, in accordance with the Living Word Constitution and Policy,

Council may re-allocate or re-designate funds as required to maintain operations





#### Conclusion

- · God has richly blessed us individually and as a congregation
- We are committed to Making Connections in 2021
- We are blessed with wonderful pastors and staff
- We are each called to be a living expression of Jesus Christ in the world

### Let us Pray!





### 2021 Congregational Meeting

### **Thank You for Participating!**

(The Best Is Yet To Come!)



### 2021 Proposed Budget

### Detailed Breakdown (for reference only)

Sunday, January 31, 2021

#### 2021 Proposed Budget Income

			Actual				. L F	Proposed	
	Description	В	Annual udget 2020	ctual thru ec. 31, 2020	rojected n 2021 **	Actual + Projected	Вι	Annual udget 2021	COMMENTS ON 2021 BUDGET
		_							
1	INCOME (unrestricted) (ART +)	\$	1,691,694	\$ 1,855,852	\$ 110,940	\$ 1,966,792	\$	1,700,956	
2	Member Giving	\$	1,585,694	\$ 1,408,138	\$ 110,940	\$ 1,519,078	\$	1,379,000	Assume no 100% in-peroson workship through at least Easter (April)
3	Non-Member Giving			\$ 57,297	\$ -	\$ 57,297			
4	Loose Offerings			\$ 5,363	\$ -	\$ 5,363			
5	Building Fund-Additional Principal								
6	Initial Offerings								
7	Special Services								
8	Transfer from Reserves						\$	260,456	To be addressed by Council
9	Building Use	\$	7,000	\$ 1,033	\$ -	\$ 1,033	\$	12,000	Reflects actual in 2019
10	The Learning Center	\$	99,000	\$ 16,500	\$ -	\$ 16,500	\$	49,500	Assume start in August
11	Benevolence Donations (40102 on P&L)			\$ 6,327	\$ -	\$ 6,327			These donations for specific ministry partners and paid out via Benevolence -Other (51001.1).
12	Other Income (41150 on P&L)			\$ 265,783	\$ -	\$ 265,783			PPP Loan Forgiveness + Insurance adjustment + misc. other
13	Released from Restriction (41290.1 from P&L)			\$ 93,026	\$ -	\$ 93,026			
14	Interest (UR-D Reserve Accts) (44100 on P&L)			\$ 2,386	\$ -	\$ 2,386			Interest earned on MIF account



#### 2021 **Proposed** Budget World Wide Work

		Actual					Pr	oposed	
	Description	Annual dget 2020	ctual thru c. 31, 2020		jected 2021 **	Actual + Projected	Annual Budget 2021		COMMENTS ON 2021 BUDGET
15	WORLD WIDE WORK (PASTOR E)	\$ 169,100	\$ 161,727	\$	4,748	\$ 166,475	\$	154,392	
16	Benevolence - Other (51001.1 on P&L)		\$ 5,875	\$	-	\$ 5,875			Benevolence Donations outside of budgeted WWW
17	Synodical Support / Benevolence	\$ 86,000	\$ 86,000	\$	-	\$ 86,000	\$	76,000	
18	Local Benevolence-KCM	\$ 6,000	\$ 6,000	\$	-	\$ 6,000	\$	6,000	
19	Christ Clinic	\$ 3,000	\$ 3,000	\$	-	\$ 3,000	\$	3,000	
20	Camping (Lutherhill)	\$ 8,000	\$ 8,000	\$	1	\$ 8,000	\$	8,000	
21	Upbring/LSSS	\$ 6,000	\$ 6,000	\$		\$ 6,000	\$	6,000	
22	La Luz Divina	\$ 6,000	\$ 4,535	\$	1,465	\$ 6,000	\$	6,000	
23	Kindred Lutheran Church	\$ 8,400	\$ 7,700	-	700	\$ 8,400	\$	7,392	
24	C.A.R.	\$ 12,000	\$ 10,000		2,000	 12,000	\$	12,000	
25	Holy Land Mission (Bright Stars)	\$ 2,000	\$ 1,833	\$	167	\$ 2,000	\$	2,000	
26	Krause Center	\$ 5,000	\$ 5,000	\$	-	\$ 5,000	\$	5,000	
27	Lutheran School of Theology at Chicago	\$ 4,000	\$ 4,000	\$	-	\$ 4,000	\$	4,000	
28	Lutheran Seminary Program in the SW	\$ 3,000	\$ 3,000	\$	-	\$ 3,000	\$	3,000	
29	Missionary Support	\$ 7,000	\$ -	\$	-	\$ -	\$	4,800	
30	Acts of Wisdom	\$ 1,200	\$ 1,200	\$	-	\$ 1,200	\$	1,200	
31	Liberia Orphanage (ZOE)	\$ 5,000	\$ 5,000	\$	-	\$ 5,000	\$	5,000	
32	The King's Embrace	\$ 5,000	\$ 4,583	\$	417	\$ 5,000	\$	5,000	
33	Emmaus Road Ministry	\$ 1,500	\$ -	\$	-	\$ -			Road to Emmaus funded thru Change Offering
		10.00%	 			 10.04%		10.72%	10.72% of Income (not including transfer from reserves



# Proposed Budget Outreach + Worship

		Actual						Р	roposed	
	Description	Annual Iget 2020	Actual thru Dec. 31, 2020		Projected Jan 2021 **		Actual + Projected		Annual Idget 2021	COMMENTS ON 2021 BUDGET
34	OUTREACH (EPHRAIM)	\$ 3,000	\$ 1,115	\$	-	\$	1,115	\$	2,600	
35	Guest Care (Visitation Pamphlets)	\$ 1,000	\$ -	\$	-	\$	-	\$	600	
36	Publicity	\$ 1,000	\$ 755	\$	-	\$	755	\$	1,000	
37	Member/Guest Registration	\$ 1,000	\$ 360	\$	-	\$	360	\$	1,000	
38	WORSHIP (EPHRAIM)	\$ 20,220	\$ 7,722	\$	445	\$	8,167	\$	23,050	
39	Worship Supplies	\$ 3,100	\$ 1,515	\$	150	\$	1,665	\$	3,100	Things like wine, wafers, oil for candles, etc.
40	Worship Media	\$ 1,650	\$ 1,289	\$	125	\$	1,414	\$	1,200	
41	Liturgical Robes & Supplies	\$ 1,200	\$ 62	\$	-	\$	62	\$	-	Felt need to prioritize spending and chose to cut this
42	Devotional Books	\$ 200	\$ 325	\$	-	\$	325	\$	200	
43	Gifts	\$ 250	\$ -	\$	-	\$	-	\$	250	Special Support for Easter and Christmas
44	Hymnals & Copyright	\$ 720	\$ 1,268	\$	-	\$	1,268	\$	1,300	As we have expanded our online offerings additional copyright licenses were necessitated. This increase reflects 2020 actual spend.
<b>4</b> 5	A/V Equipment/Computer/Lights, etc.	\$ 10,300	\$ 1,397	\$	-	\$	1,397	\$	15,000	This includes lights in the sanctuary, lift rentals, labor and was increased to account for expected computer updates for execution of digital worship as some are nearly 6 years old.
46	A/V Media Subscriptions	\$ 2,800	\$ 1,866	\$	170	\$	2,035	\$	2,000	We pay annual fees to numerous vendors for media editing software and worship slide software



# 2021 Proposed Budget Music & Arts

		Actual					Pro	oposed	
	Description	Annual dget 2020	ctual thru ec. 31, 2020	Projec Jan 20		ctual + ojected		nnual get 2021	COMMENTS ON 2021 BUDGET
47	MUSIC & ARTS (BARRY)	\$ 32,400	\$ 24,447	\$	450	\$ 24,897	\$	26,050	
48	Adult Choir Music	\$ 400	\$ 913	\$	-	\$ 913	\$	200	
49	Handbell Choir Music	\$ 400	\$ 1,270	\$	-	\$ 1,270	\$	500	
50	Children's Choir (Jewel's Choir)	\$ 500	\$ (50)	\$	-	\$ (50)	\$	250	
51	JrHi/SrHi Choir	\$ 200	\$ •	\$	-	\$ -			
52	Camp Jam (Music Day Camp) (54040 0n P&L)		\$ 1,388	\$	-	\$ 1,388			Cost in 2021 estimted at \$4,900, but cmp will make small profit from fees
53	Contemporary Bands	\$ 15,600	\$ 10,938	\$	300	\$ 11,238	\$	15,600	
54	Piano/Organ Maintenance	\$ 500	\$ 595	\$	-	\$ 595	\$	750	
55	Special Music	\$ 3,000	\$ 3,509	\$	-	\$ 3,509	\$	2,000	
56	Seasonal Concerts (Cantata)	\$ 6,000	\$ 4,947	\$	-	\$ 4,947	\$	4,000	
57	Jazz Vespers and Global Music	\$ 4,000	\$ -	\$	-	\$ -	\$	1,500	
58	Supply Organist	\$ 800	\$ -	\$	150	\$ 150	\$	500	
59	Drama Ministry	\$ 1,000	\$ 936	\$	-	\$ 936	\$	750	



# Proposed Budget Stewardship & Getting Connected

		Ac	tual					P	roposed	
	Description		nual et 2020		ual thru 31, 2020	jected 2021 **	Actual + rojected		Annual dget 2021	COMMENTS ON 2021 BUDGET
60	STEWARDSHIP (EPHRAIM)	\$	1,500	\$	9,987	\$ 1,375	\$ 11,362	\$	13,125	
61	Stewardship Campaign	\$	500	\$	9,987	\$ 1,375	\$ 11,362	\$	12,125	Current contract (\$8,750) goes through February 2021. Budget includes February (\$1,375) + proposed contract for March 2020 thru January 2021 of \$8,750 + printing.
62	Living Legacy	\$	1,000	\$	-	\$ -	\$ -	\$	1,000	
_		_		_						
63	GETTING CONNECTED (EPHRAIM)	\$	6,500	\$	1,950	\$	\$ 1,950	\$	6,500	
64	Events	\$	4,000	\$	622	\$ -	\$ 622	\$	4,000	Based on historical spend and assume return to in- person activities. Includes Bereavement.
65	Kitchen Supplies	\$	1,000	\$	448	\$	\$ 448	\$	1,000	
66	Worship Fellowship	\$	1,500	\$	880	\$ -	\$ 880	\$	1,500	
				-			•		-	



#### 2021 Proposed Budget Discipleship

Description   Description	1 BUDGET
68 High School General Expenses \$ 2,000 \$ 59 \$ - \$ 59 \$ 1,500 Original ask = \$2,000 \$ 1,500 Summer Trip Scholarships \$ 2,000 \$ - \$ - \$ - \$ 2,000	
69 High School Service Projects \$ 500 \$ 84 \$ - \$ 84 \$ 300 Original Aask = \$500 \$ Summer Trip Scholarships \$ 2,000 \$ - \$ - \$ - \$ 2,000	
70 Summer Trip Scholarships \$ 2,000 \$ - \$ - \$ - \$ 2,000	
74 Curroner Tring Adulto	
71 Summer Trips - Adults \$\ \ \\$ 2,520 \ \\$ - \\$ - \ \\$ 2,520 \	
72 Confirmation \$ 4,000 \$ (137) \$ - \$ (137) \$ 3,500 Original ask = \$4,000	
73 Confirmation Events & Trips - Adult Leaders \$ 420 \$ - \$ - \$ - \$ 420	
74 Confirmation Events & Trips - Scholarships \$ 800 \$ - \$ - \$ - \$ 800	
75 Confirmation Bibles \$ 500 \ \\$ - \\$ - \\$ 500	
76 Jr. High Summer Events - (Adult Registration) \$ 1,400 \$ - \$ - \$ - \$ 1,400	
77 Sunday School Supplies \$ 700 \ \$ - \ \$ - \ \$ 550 \ Original ask = \$700	
78 Sunday School Curriculum \$ 2,800 \$ 279 \$ - \$ 279 \$ 2,800	
79 Childrens Summer Events \$ 500 \$ 425 \$ - \$ 425 \$ 500	
80 Fall Kick-off \$ 1,500 \$ 459 \$ - \$ 459 \$ 1,200 Original ask = \$1,500	
81 Resources for Families \$\ \\$ 300 \ \\$ 1,098 \ \\$ - \ \\$ 1,098 \ \\$ 300	
82 Children's Ministry General Expenses \$ 500 \$ 500 \$ - \$ (354) \$ - \$ Original ask = \$500	
83 Childrens Advent & Lent Retreats \$\\$ 360 \\$ - \\$ - \\$ - \\$ 360	
84 Worship Bag Supplies \$ 400 \\$ - \\$ - \\$ - \\$ 400	
85 Women's Retreat \$ 1,000 \$ - \$ - \$ - \$ 500 Original ask = \$1,000	
86 Family Room \$ 100 \$ - \$ - \$ - \$ 100	
87 Milestone Ministries \$ 2,700 \$ 1,464 \$ - \$ 1,464 \$ 2,600 Original ask = \$2,700	



## 2021 Proposed Budget Discipleship (continued)

		Actual				Proposed	
	Description	Annual Budget 2020	Actual thru Dec. 31, 2020	Projected Jan 2021 **	Actual + Projected	Annual Budget 2021	COMMENTS ON 2021 BUDGET
	[						
88	Leader Shirts	\$ 400	\$ -	\$ -	\$ -	\$ 400	
89	Discipleship Leader Training	\$ 700	\$ 330		\$ 330	\$ 600	Original ask = \$700
90	Journey to the Cross	\$ 2,500	\$ 313		\$ 313	\$ 2,500	
91	Seasonal Events	\$ 2,000	\$ 605	\$ 600	\$ 1,205	\$ 1,500	Original ask = \$2,000
92	Interactive Service	\$ 750	\$ 29	\$ -	\$ 29	\$ 750	
93	Seasonal Resources	\$ 1,000	\$ 1,108	\$ 600	\$ 1,708	\$ 750	Original ask = \$1,000
94	Adult Faith Formation	\$ 1,700	\$ 359	\$ 50	\$ 409	\$ 1,500	Original ask = \$1,700
95	Trunk or Treat	\$ 1,400	\$ -	\$ -	\$ -	\$ 1,400	
96	Summer Camp Scholarships	\$ 5,000	\$ -	\$ -	\$ -	\$ 5,000	
97	Blessing of the Backpacks	\$ 500	\$ 427	\$ -	\$ 427	\$ 500	
98	Program Growth and Development	\$ 2,500	\$ 515	\$ -	\$ 515	\$ 1,000	Reduced amount - anticipate 2021 being more of a year of a restart year and less new ministry creation to occur. Original ask = \$1,500
99	Pet Blessing	\$ 140	\$ -	\$ -	\$ -	\$ 140	-
100	Life Group General Expenses	\$ 1,000	\$ 19	\$ -	\$ 19	\$ 500	Retinking how we do Small Groups - less is needed this year
101	Life Group Leader Training	\$ 1,000	\$ -	\$ -	\$ -	\$ 250	Retinking how we do Small Groups - less is needed this year. Original ask = \$500
102	Seasonal Dinner Church Worship	\$ 2,000	\$ 239	\$ -	\$ 239	\$ 1,500	Original ask = \$2,000
103	Young Adult General Expenses	\$ 1,000	\$ 116	\$ -	\$ 116	\$ 1,500	Increased amount to accommodate plans for this ministry
104	High School Mission Trip	SELF FUNDING					
105	Camp Living Word	SELF FUNDING	\$ 100	\$ -	\$ 100		
					·	<del></del>	



### 2021 **Proposed** Budget Property

	Description	Annual dget 2020	_	ctual thru c. 31, 2020	ojected n 2021 **	Actual + rojected	Annual Iget 2021	COMMENTS ON 2021 BUDGET
106	PROPERTY (MICHAEL)	\$ 164,617	\$	338,716	\$ 14,940	\$ 353,655	\$ 179,500	
107	Maintenance-Interior	\$ 8,000	\$	8,084	\$ 735	\$ 8,819	\$ 6,425	FLS Ann. Dec \$2,200 + Jun \$650 S/A kitchen hoods. \$2,800 lift and lights Mar/Nov. \$250/mo. Misc. maint. + \$525 in Feb. to rekey Admin office space (reduced \$2,800 for lift - duplicate with line 40.
108	Maintenance-3&4 Acres Parcels	\$ 28,800	\$	28,267	\$ 2,570	\$ 30,837	\$ 32,160	Includes lawn care \$2,400/mo. Add \$180/mo pest control + \$100/mo. Routine ground maint.
109	Maintenance Fees-Cinco	\$ 11,452	\$	13,195	\$ -	\$ 13,195	\$ 11,739	Best guess estimate 2020 + 2.5%
110	Storage Rental	\$ 3,360	\$	3,300	\$ 300	\$ 3,600	\$ 3,960	2020 total + 5%. For one off-site unit
111	Heat/AC Repairs/Service	\$ 30,800	\$	24,342	\$ 2,215	\$ 26,557	\$ 16,000	Renegotiated contract from \$7,700/qtr. To \$4,000/qtr.
112	Unanticipated Repairs	\$ -	\$	168,350	\$ -	\$ 168,350	\$ 10,200	\$93K for Sancutary roof repair + \$41K for first Education Building HVAC unit replacement + \$21K irrigation repairs + Cinco compliance repairs (trees & planting + other misc. repairs
113	IT Services and Maintenance (60071 on P&L)		\$	169	\$ -	\$ 169		Misc. cable and connectors to install new donated IT access points, switches, and routers.
114	Electricity/Gas	\$ 32,000	\$	42,799	\$ 3,890	\$ 46,689	\$ 42,000	2020 budget was inaccurate forecast. Now have contracted rate with provider. Actuals reflect old inefficient HVAC systems + hot summer. Juventus uses privately owned gensets for power.
115	Ideal Impact	\$ 1,785	\$	7,480	\$ 680	\$ 8,160	\$ 2,440	
116	Water/Sew/Garbage	\$ 9,600	\$	21,521	\$ 1,960	\$ 23,481	\$ 18,000	2020 budget was inaccurate forecast. Actuals high due to massive leaks (now repaired). Now have new controller for irrigation system with rain sensor.  Juventus now being billed for water.
117	Building Cleaning	\$ 18,600	\$	12,565	\$ 1,140	\$ 13,705	\$ 15,576	\$2,400/mo. Split with TLC. Added expenses for soap, paper towels, toilet paper, Clorox wipes, and other incidentals.
118	Security Guard	\$ 10,620	\$	2,858	\$ 750	\$ 3,608	\$ 11,400	\$200/officer for 5 hours including extra Easter & Christmas coverage and 5 Sunday months
D H 119	Van Lease and Maintenance	\$ 9,600	\$	5,786	\$ 700	\$ 6,486	\$ 9,600	LW portion only. 2020 actual lower due to COVID relief agreement. Payments will extend 3 months past original date.

Proposed

Actual



### 2021 Proposed Budget Admin

		Actual					Pr	oposed	
	Description	Annual dget 2020	ctual thru c. 31, 2020	rojected n 2021 **	_	Actual + rojected		Annual Iget 2021	COMMENTS ON 2021 BUDGET
120	ADMINISTRATION (MICHAEL)	\$ 119,808	\$ 111,728	\$ 18,119	\$	129,847	\$	150,478	
121	Telephone	\$ 3,000	\$ 3,307	\$ 300	\$	3,607	\$	6,024	\$535.17 total - \$232.75 for TLC for VOIP Includes \$200/mo for 2 Pastor cell phones (paid as expense).
122	Office Supplies	\$ 3,500	\$ 2,505	\$ 225	\$	2,730	\$	3,912	2019/2020 avgeraged actual office supplies spend
123	Copier expenses	\$ 3,000	\$ 3,363	\$ 310	\$	3,673	\$	3,780	Ink and servicing expenses averaged 2020/2019 use.
124	Offering Envelopes	\$ 1,000	\$ 770	\$ -	\$	770	\$	800	Quarterly for printing and distribution
125	The Lutheran	\$ 450	\$ 448	\$ -	\$	448	\$	-	Annual subscription to be cancelled per Pastor Emmanuel
126	Background checks	\$ 500	\$ 26	\$ -	\$	26	\$	600	Annual background checks
127	Belay Bookkeeping Service		\$ 2,500	\$ -	\$	2,500			Bookkeeping moved in-house
128	Conferences/Seminars-Delegates	\$ 1,500	\$ -	\$ -	\$	-	\$	1,500	COVID 19 dependent. May be less due to virtual Synod Assembly.
129	Resources	\$ 700	\$ 651	\$ 60	\$	711	\$	820	Includes Christ in Our Home, Sunday in Seasons, incidental education resources
130	Copier	\$ 4,030	\$ 3,863	\$ 350	\$	4,213	\$	2,940	Decrease due to renegotiated lease agreement for new copier.
131	Professional Software Support	\$ 8,220	\$ 12,950	\$ 1,175	\$	14,125	\$	14,796	Adobe, Zoom, Constant Contact, Uattend, VOMos, Shelby, Vanco, microsoft Office etc
132	Managed IT Services (Original 2021 ask = \$13,250)								Establish network equipment and peripherals for \$8,727. On going IT management, help desk, software upgrades and support, on line real time security and scanning, firewall management etc. Estimated proposal presented as place holder only.



## 2021 Proposed Budget Admin (continued)

		- 1	Actual					Pr	oposed
	Description		Annual Iget 2020	 tual thru . 31, 2020	jected 2021 **	_	Actual + rojected		Annual Iget 2021
133	Computer Leases	\$	1,700	\$ 2,480	\$ 126	\$	2,606	\$	1,512
134	Miscellaneous Internet (61177 on P&L)			\$ 119	\$ 11	\$	130	\$	130
135	Upgraded Phone Service	\$	-	\$ -	\$ -	\$	-	\$	2,100
136	Workers Compensation Insurance	\$	8,528	\$ (5,206)	\$ 7,998	\$	2,792	\$	8,000
137	Building & Liability Insurance	\$	55,420	\$ 48,838	\$ 4,440	\$	53,278	\$	59,854
138	Van Insurance	\$	2,500	\$ 3,108	\$ 285	\$	3,393	\$	5,980
139	Service Charges & Checks	\$	1,800	\$ 407	\$ 40	\$	447	\$	1,392
140	Payroll Processing	\$	4,200	\$ 7,114	\$ 650	\$	7,764	\$	7,740
141	Merchant Services Fee (Credit Card)	\$	4,260	\$ 12,084	\$ 1,100	\$	13,184	\$	12,960
142	Legal / Audit Expenses	\$	8,500	\$ 5,236	\$ 475	\$	5,711	\$	8,500
143	Other Postage	\$	1,200	\$ 859	\$ 80	\$	939	\$	1,200
144	Alarm Monitoring	\$	5,800	\$ 6,304	\$ 494	\$	6,798	\$	5,938

#### **COMMENTS ON 2021 BUDGET**

Monthly Spotify charge of \$10.81
Add upgraded to leased/managed phones and phone services through Comcast. Augmented answering, cal directory, caller ext. selection, 2 way forwarding, wireless head-sets, afterhours forwarding, announcements. Budget = half (split with TLC).
Received rebate for 2020 due to no claims. Estimated from Hanover proposals.
6/1/2020 through 6/1/2121 Flood insurance \$10,900, Gen Liab, \$4,093, Property \$37,960, Umbrella \$3,020 \$1,300 in October for \$1 M cyber liability
Increase reflects accident history
2020 estimate was inaccurate
Fees are percentage based processing fees associated with credit card and Automated Clearing House (ACH) transactions
Audit of 2020 + CPA consultation
\$459/mo Protection 1, \$35/mo Mod Sys FA monitor, \$10 June for Alarm Permint



Proposed
Budget
Building /
Loan
+ Payroll &
Benefits

			Actual							Pr	roposed	
	Description	Annual Budget 2020		Actual thru Dec. 31, 2020		Projected Jan 2021 **		Actual + Projected		Annual Budget 2021		COMMENTS ON 2021 BUDGET
145	BUILDING/LOAN-(MICHAEL)	\$	283,751	\$	237,239	\$	23,590	\$	260,829	\$	283,320	
146	Mortgage Payments-Additional Principle											
	Mortgage Payments-Principle											
147	(new 20-year fixed rate mortgage with Thrivent Financial)	\$	119,321	\$	89,537	\$	10,340	\$	99,877	\$	123,168	Principle is reflected on Balance Sheet, not P&L
148	Mortgage Payments-Interest Expense	\$	164,430	\$	147,702	\$	13,250	\$	160,952	\$	160,152	



<sup>149</sup> PAYROLL & BENEFITS (EXEC) \$ 827,812 \$ 720,236 \$ 65,476 \$ 785,712 \$ 809,401

<sup>150</sup> Includes salary, benefits (insurance, retirement, etc.), FICA, continuing edcuation, expenses, and year-end gifts.

Assumptions; 2020 PR Est = \$782,948 (No CN + MM 1/2 yr); FICA=7.65%; COLA=1.1%; Insurance=10%; YE Gifts w/FICA=\$10,765; Merit=\$0 (PE to deter); Pastor Cell phones (\$200/month) moved to Administration (Telephone)

# 2021 Proposed Budget Care + Nursery + Blooming Ministry

Description PHRAIM)		nnual get 2020	Actu	ıal thru							
PHD AIM)		301 2020	Actual thru Dec. 31, 2020		Projected Jan 2021 **		Actual + Projected		Annual Budget 2021		COMMENTS ON 2021 BUDGET
I IIXAIIVI)	\$	2,996	\$	1,627	\$	-	\$	1,627	\$	3,500	
Team	\$	500	\$	75	\$	-	\$	75	\$	500	
linistries	\$	2,496	\$	-	\$	-	\$	-	\$	3,000	For training another Stephen Minister Leader
ent (66027 on P&L)			\$	1,552	\$	-	\$	1,552			2021 budget is under Getting Connected - Events
(EPHRAIM)	\$	8,000	\$	831	\$	-	\$	831	\$	4,550	
enses	\$	8,000	\$	831	\$	-	\$	831	\$	4,550	Reduced based on COVID no Nursery services offered until Fall 2021. Based on historical spend & 6-months with sitter.
		•									
G MINISTRY (EPHRAIM)	\$	3,400	\$	1,727	\$	-	\$	1,727	\$	2,000	
r Services	\$	600	\$	127	\$	-	\$	127	\$	600	
Plants/Wreaths	\$	2,000	\$	689	\$	-	\$	689	\$	1,000	Only half of \$2K projected cost is budgeted since the rest covered by donations
es/Flowers	\$	800	\$	911	\$	-	\$	911	\$	400	Only half of \$800 projected cost is budgeted since the rest is covered by donations
i r	inistries ent (66027 on P&L)  (EPHRAIM) enses  G MINISTRY (EPHRAIM)  Services Plants/Wreaths	sinistries ent (66027 on P&L)  (EPHRAIM)  senses  Sens	\$ 2,496 ent (66027 on P&L)  (EPHRAIM)  s 8,000  s 8,000  G MINISTRY (EPHRAIM)  s 3,400  Services  Plants/Wreaths  \$ 2,496	\$ 2,496   \$   \$   \$   \$   \$   \$   \$   \$   \$	\$ 2,496   \$   \$ 1,552   \$   1,552   \$   \$   \$   \$   \$   \$   \$   \$   \$	\$ 2,496   \$ - \$ \$ 2,1552   \$ 1,552   \$   \$ 1,552   \$   \$   \$ 1,552   \$   \$   \$   \$   \$   \$   \$   \$   \$	\$ 2,496   \$ -   \$ -   \$   \$   \$   \$   \$   \$   \$	\$ 2,496   \$ - \$ - \$	\$ 2,496   \$ - \$ - \$ - \$   \$   \$   \$   \$   \$   \$	\$ 2,496   \$ - \$ - \$ - \$   \$   \$   \$   \$   \$   \$	\$ 2,496   \$ - \$ - \$ - \$ 3,000   \$ 1,552   \$ - \$ 1,552   \$ 3,000   \$ 3 1   \$ - \$ 1,552   \$ 1,552   \$ 1,552   \$ 1,552   \$ 1,552   \$ 1,552   \$ 1,552   \$ 1,55



### 2021 Proposed Budget Responses to Questions Raised During Budget Information Meetings

- 2020 Actuals + January 2021 Projections now shown
- Revised amount of transfer from reserves after making other adjustments in income and expenses
- Eliminated duplication for lights in sanctuary + lift rental (shown in worship and property)
- Events and Kitchen Supplies (under Getting Connected) includes Bereavement, which is anticipated to increase due to postponed memorial services
- <u>Electricity/Gas (under Property)</u>: 2020 budget was inaccurate forecast. Now have contracted rate with provider. Actuals reflect old inefficient HVAC systems + hot summer. Juventus uses privately owned gensets for power.



### 2021 Proposed Budget Responses to Questions Raised During Budget Information Meetings

- <u>Water/Sewer/Garbage (under Property)</u>: 2020 budget was inaccurate forecast. Actuals high due to massive leaks (now repaired). Now have new controller for irrigation system with rain sensor. Juventus now being billed for water.
- Van Lease and Maintenance (under Property): Reduced from \$12,000 to \$9,600.
   This is LW portion only. 2020 actual lower due to COVID relief agreement.
   Payments will extend 3 months past original date.
- <u>Van Insurance (under Admin)</u>: Increase reflects accident history
- Payroll Processing (under Admin): 2020 budget was inaccurate forecast
- Merchant Services Fee (under Admin): Fees are percentage based processing fees associated with credit card and Automated Clearing House (ACH) transactions.

